



The New Energy Company Obligation Providing Low Carbon Solutions For All

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Head of Obligation Delivery

- New Energy Supplier Obligation
- Commence Autumn 2012
- Transition from CERT/CESP
- Two core targets:
 - Affordable warmth
 - Carbon abatement (hard to treat)



- No actual details as yet known
- Consultation due for release end October 2011
- All comments therefore are views subject to change!!



Affordable Warmth

- Aimed at vulnerable households
- Whole house delivery approach, heating, SWI, key elements
- High value to individual properties
- Improvement to property energy efficiency to alleviate fuel poverty



Carbon Abatement

- Support of energy efficiency measures to Hard to Treat properties
- Key link to aid Green Deal Golden Rule



- Unknown at present
- Anticipated as financially larger than CERT and CESP together
- Some aspects limited to private households only

- CERT/CESP obligation end 31st December 2012
- Green Deal to commence "Autumn 2012"
- ECO official commencement?
- E.ON ECO Partner Roadshows Spring 2012
- ECO pilots and trials once details are known, circa Summer 2012



- Keep it simple!
- High level of communication
- Working with partners, Las, RSLs installers and third parties
- Manage expectations
- Be realistic



- Need clarity of transition early
- Develop pilots internally and with external partners spring 2012
- Working with other Green Deal providers and partners
- Independent Financial Broker needs to be non compulsory to avoid cost escalation and maintain standards



- Ready to commence actual roll out with Green Deal start in Autumn 2012
- Attempt "smooth transition" from CERT/CESP
- Maintain installer work levels
- Importance of quality and health and safety standards
- Long term visibility to ensure maximum delivery opportunities



- E.ON will be looking for realistic partners in all areas. Stock holders, accredited installers, Green Deal providers
- Shape of Partnerships unknown at present, open to discussions
- Anticipate setting up networks first half of 2012

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- Few facts known as yet
- Consultation due later this month
- ECO will deliver far more than any scheme before it
- E.ON will adopt an inclusive open approach to delivery
- If you feel you have a part to play then lets have a chat!

Thank you for listening

Any questions?